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## **Acquisition of hotel businesses by overseas investors**

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In 2020 and 2021 Greenwood Roche has advised on the acquisition by overseas investors of two separate hotel businesses, advising on sale and purchase terms for the land and business and application of the overseas investment rules, conducting due diligence, drafting and advising on management contracts, advising on liquor licensing, advising on transitional hand-over arrangements and generally arranging for completion of the transactions to occur with minimal disruption to the business.

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Our work here builds on significant experience across different team members' work on previous hotel transactions, including large international hotel chains throughout New Zealand.

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### **Specialist Expertise**

Corporate & commercial  
Property & real estate  
Resource management & environment

### **Key lawyers involved**

Brigid McArthur  
Ranui Calman  
Michael Bennett